



stronger  
voices  
together

10 Children's Way, Suite 200  
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**Laura Stephany**, [laura.stephany@alliesforchildren.org](mailto:laura.stephany@alliesforchildren.org)

**Education:**

**University of Pittsburgh:**

Master of Public Policy and Management, Graduate School of Public and International Affairs (GSPIA)

- Finalist for Dean's Award, GSPIA's highest academic honor
- Participated in Leadership Portfolio Program, a highly selective leadership program for GSPIA students

Nonprofit Management Certificate, College of General Studies

Bachelor of Arts, History and Political Science

**Career Development:**

**Health Policy Coordinator, Allies for Children**

*Pittsburgh, PA January 2018 - Present*

- Advance Allies for Children's health policy agenda by partnering with organizations and by leading and participating in coalitions that strive to improve the health of our children
- Develop, engage, and maintain strong relationships with key stakeholders, including organizational staff, state and local health policy leaders, elected leaders, nonprofit providers, foundations, and other organizations
- Monitor and disseminate information on legislative and administrative policies that impact the health and wellbeing of children and youth

**Project Consultant, Johnson Institute for Responsible Leadership**

*Pittsburgh, PA June 2017 - December 2017*

- Provided technical assistance to nonprofit organization during a challenging time in its life-cycle
- Worked with executive staff to convert reassessment plan into a narrative format, wrote several grant proposals for emergency and long-term foundation funding; facilitated discussion between staff members to conceptualize value of programs

**Director of Development, Sojourner House, Inc.**

*Pittsburgh, PA June 2014-October 2016*

- Oversaw all aspects of fundraising, communications and public relations; developed and implemented annual and long-range fundraising plans; solicited and cultivated prospective and current donors; established and maintained positive relationships with foundations and the corporate community; wrote grant proposals and submitted all follow-up reports; directed all efforts related to media, print and electronic communications;



managed and updated website; managed donor software program; managed social media

- Increased individual, corporate and faith-based donations by 35%
- Originated major giving program
- Successfully researched, wrote and submitted several multi-year grant proposals for general operating revenue
- Initiated and oversaw website redesign and obtained training to shift website-editing responsibility from casual volunteer to dedicated paid staff
- Organized and executed 12<sup>th</sup> Annual Victorian Tea fundraiser, which broke records in terms of attendance, money raised, and low expense to revenue ratio
- Built relationship with funder and wrote winning proposal for Citizens Bank 2017 “Champions In Action” Award, resulting in \$35,000 grant and significant media attention for organization

### **Senior Administrative Assistant, University of Pittsburgh School of Social Work**

*Pittsburgh, PA December 2012-June 2014*

- Assisted Principal Investigator of Child Welfare Education and Research Programs with program management; prepared annual report to programs’ funders; managed academic and fiscal processes for undergraduate program; supervised student workers and research assistants; interpreted policy to internal and external constituents; planned events; served on admissions committee
- Initiated effort to overhaul baccalaureate program, including conversion from paper to electronic forms, hosting inaugural orientation for Pitt students, and introducing webinars for fourteen other universities in Pennsylvania
- Assisted in planning and coordination of the 2013 National Human Services Training Evaluation Symposium
- Developed comprehensive database calendar to manage programs’ various components

### **Real Estate Paralegal, K&L Gates LLP**

*Pittsburgh, PA April 2006-November 2012*

- Performed substantive legal work; prepared and revised documents; researched, interpreted and analyzed complex data and summarized conclusions in concise memoranda to clients; reviewed surveys and title documents; coordinated survey and title work with vendors and negotiated revisions to products; managed all stages of closings; substantial client contact; fostered cooperative relationships with government employees to serve client needs; attended Pittsburgh City Council meetings to monitor legislative discussions



- Served as member of team responsible for successful zoning appeal preventing expansion of adult entertainment venue in Downtown Pittsburgh's Cultural District
- Independently coordinated and analyzed complex title work and surveys for local university in connection with property acquisitions critical to expansion of campus
- Obtained Protection from Abuse orders for domestic violence victims with Neighborhood Legal Services Association

**Professional Development and Memberships:**

- Board of Directors, Pauline Auberle Foundation, Personnel Committee and Facilities Committee
- Participant, Allegheny County Department of Human Services Local Government Case Competition
- Participant, Achieve Velocity 2.0 Fundraising cohort, presented by The Benter Foundation and The Forbes Funds